

## Agenda

### Partnerships - Suppliers - Expert Leasing: Opportunities for cooperation with IT service providers in Vietnam

**Date:** 29<sup>th</sup> of April 2021

**Start:** 9:30 German time / 14:30 Vietnamese time

**Duration:** 90 minutes

**Organizers:** Office for Economic Development of the City of Leipzig,  
International SEPT Competence Centre of Leipzig University,  
Invest Region Leipzig GmbH,  
with the support of AHK Vietnam

#### Target group:

- Leipzig (or Saxon) internationally oriented companies with an interest in developing IT solutions for their own use.
- Leipzig (or Saxon) IT service providers with a need for resources to develop IT solutions for their customers.

#### Agenda:

Time Ger / VN	Topic	Speaker
9:30 / 14:30	Welcome and introduction to the German-Vietnamese Network of the City of Leipzig	Sebastian Kratsch, <i>Project Manager Site Acquisition</i> Prof. Dr. Utz Dornberger, <i>Director SEPT</i>
9:35 / 14:35	Cooperation opportunities from the perspective of AHK Vietnam	Björn Koslowski, <i>Deputy Chief Representative</i>
9:45 / 14:45	Presentation of German-Vietnamese cooperation opportunities from the perspective of companies  DigiTexx Vietnam EWERK DIGITAL GmbH	Frank Schellenberg, <i>Founder &amp; CEO</i> Dr. Erik Wende, <i>Founder &amp; CEO</i>
10:00 / 15:00	Vietnam Software & IT Services Association (VINASA) Introduction to the IT sector in Vietnam (facts and development)	Frau Nguyen Thu Giang, <i>General Secretary &amp; Director</i>
10:10 / 15:10	Short introduction of Vietnamese IT suppliers /Presentation of possible cooperation partners	Nguyen Ngoc Sang <i>Project Manager AHK Vietnam</i>
10:50 / 15:50	Q&A session	Linh Vu, <i>Project Manager</i> Gunnar Kaßberg, <i>Coordinator SEPT</i>
11:00 / 16:00	Ending	